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## Press Release



### Salisbury NHS Trust Strengthen Services with ANS Partnership

#### **Background.**

**One of the country's top 100 NHS trusts to work for Salisbury NHS Foundation Trust, selected Cloud Service Provider ANS to support their IT infrastructure. The partnership will see ANS' award-winning Service Management team function as an extension of Salisbury's own IT team managing the Trust's network critical systems and their existing FlexPod Infrastructure.**

ANS will work with the Trust to align business needs and guarantee delivery of SLAs and KPIs whilst offering enhanced management and monitoring support 24x7x365. ANS' unique 'GLASS' portal will offer the Trust an updated and efficient way to communicate requests and stay informed about their managed service.

Linda Dunham Infrastructure Architect at Salisbury NHS Foundation Trust, discussed the key drivers behind the project:

"We needed to make sure our IT infrastructure was fully supported with the capacity to scale in line with future needs of the Trust. There was also a need to concentrate internal staff on value added work and focus resources towards shaping the future.

With ANS managing our infrastructure our team can come into the office with peace of mind that our infrastructure is in reliable hands and just runs in the background. Our team can now spend less time on 'lights on tasks' and daily manage and maintenance. This project allows us to continue to focus on transformation and driving innovation within the trust."

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“We have built a robust partnership with ANS, who have shown excellent understanding of the drivers behind the project. Our relationship allows us to learn from one another and build a bank of expertise upon which we can rely.”

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**Linda Dunham**  
Infrastructure  
Architect

Salisbury NHS Foundation Trust provides general health services for the people of Salisbury and its surrounding areas and specialist services across the region. They have long been well regarded for the quality of care and treatment they provide for patients and for their innovation, commitment and professionalism. The ANS design will significantly improve service quality and availability helping the Trust to meet all of their objectives identified at project onset. Linda describes the relationship with ANS:

“We have built a robust partnership with ANS, who have shown excellent understanding of the drivers behind the project. Our relationship allows us to learn from one another and build a bank of expertise upon which we can rely.”

Simon Dennis, Strategic Procurement Manager for the Trust, said:

“ANS have consistently proved their value both through competitive procurement exercises and the longer term innovations which they are able to bring to the Trust. Long term partnerships are key to our supplier relationship strategy, and with ANS we are able to consistently demonstrate the value of this approach”

Paul Sweeney, CEO, ANS said of the partnership.

“Our enhanced managed service offering will mean that Salisbury don’t have to spend time making sure that the infrastructure it is doing its job. It will allow the team to concentrate instead on ensuring that they are developing applications that will improve the level of care that the Trust can offer.

In the NHS it is essential that Trusts have stability from a reliable network and service to support the delivery of large diagnostic images across the hospitals network to all points of care, ranging from the Emergency Department, Ward areas and Outpatients.

Procedures in the operating theatres often use diagnostic images on a live basis to support the clinical staff undertaking life-saving care. It is hugely important that the trust have a stable and supported network to enable them to perform this function correctly.”

ANS offer three Managed Services Offerings with different support levels tailored to meet their customer’s individual needs and business objectives. The ITIL accredited service desk operates 24x7x365 offering supporting their customer’s infrastructure around the clock.